AUDITED FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION

Years Ended March 31, 2013 and 2012



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

New York Convention Center Operating Corporation

### **Report on the Financial Statements**

We have audited the accompanying financial statements of New York Convention Center Operating Corporation (the "Corporation") as of and for the year ended March 31, 2013 and 2012, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the statements of net assets of the Corporation as of March 31, 2013 and 2012, and the respective statements of revenue, expenses and changes in net assets, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

Required Supplementary Information

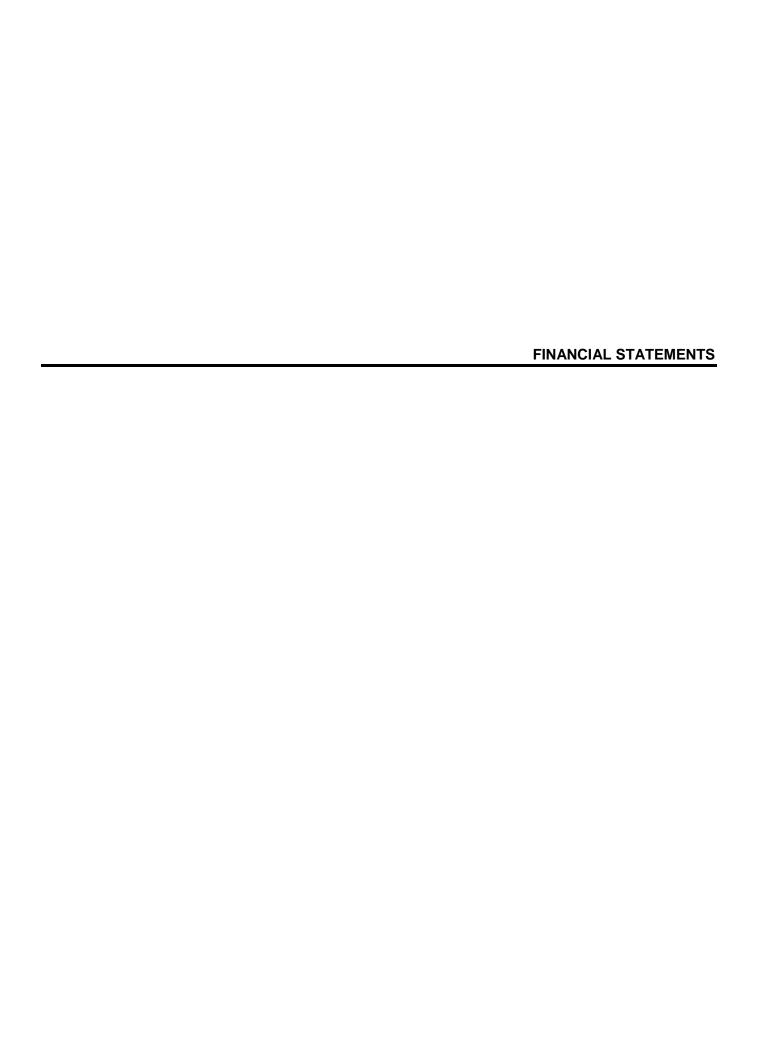
Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 11 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 26, 2013, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

UHY LLP

New York, New York June 26, 2013



# NEW YORK CONVENTION CENTER OPERATING CORPORATION STATEMENTS OF NET ASSETS

	March 31,		
	2013	2012	
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	\$ 6,182,730	\$ 2,024,594	
Short-term investments	69,987,189	75,491,863	
Accounts receivable, net of allowances of \$1,207,609	0.044.000	5 450 700	
and \$1,316,739 in 2013 and 2012, respectively Other assets	6,041,066	5,456,733	
	12,414,771	688,202	
Total current assets	94,625,756	83,661,392	
PROPERTY, PLANT AND EQUIPMENT, NET	12,535,943	7,454,999	
Total assets	\$ 107,161,699	\$ 91,116,391	
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES			
Accounts payable	\$ 10,754,236	\$ 3,623,934	
Accrued expenses, current	10,577,878	4,923,131	
Unearned revenue	19,408,453	16,220,851	
Reserve for emergency repairs	2,593,011	480,154	
Estimated litigation and insurance claims  Other postretirement employee benefits obligation, current	741,504 341,851	961,849 278,912	
Total current liabilities	44,416,933	26,488,831	
Accrued expenses	841,743	1,386,496	
Other postretirement employee benefits obligation	28,102,841	25,247,399	
Total liabilities	73,361,517	53,122,726	
COMMITMENTS AND CONTINGENCIES			
NET ASSETS			
Invested in capital assets	12,535,943	7,454,999	
Board designated for other postretirement employee	00 111 000	05 500 044	
benefit obligation	28,444,692	25,526,311	
Unrestricted Total net assets	<u>(7,180,453)</u>	5,012,355	
	33,800,182	37,993,665	
Total liabilities and net assets	\$ 107,161,699	\$ 91,116,391	

## NEW YORK CONVENTION CENTER OPERATING CORPORATION STATEMENTS OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS

	Years Ended March 31,		
	2013	2012	
OPERATING REVENUES			
Space rentals	\$ 18,285,464	\$ 18,885,786	
Event-related services	100,610,074	98,284,337	
Concession commissions	4,573,474	3,998,943	
Advertising income	1,619,384	863,390	
Other income	97,158	119,406	
Total operating revenues	125,185,554	122,151,862	
OPERATING EXPENSES			
Employee compensation and benefits	107,226,029	104,493,077	
Facility operating expenses	9,612,962	8,115,805	
Selling, general and administrative expenses	8,223,888	7,227,063	
Annual other postemployment benefits expenses	3,156,932	2,956,620	
Total operating expenses	128,219,811	122,792,565	
OPERATING LOSS BEFORE DEPRECIATION			
AND AMORTIZATION	(3,034,257)	(640,703)	
DEPRECIATION AND AMORTIZATION	1,257,301	883,363	
OPERATING LOSS	(4,291,558)	(1,524,066)	
NON-OPERATING REVENUES			
Interest Income	98,075	99,305	
NET LOSS	(4,193,483)	(1,424,761)	
NET ASSETS, Beginning	37,993,665	39,418,426	
NET ASSETS, Ending	\$ 33,800,182	\$ 37,993,665	

# NEW YORK CONVENTION CENTER OPERATING CORPORATION STATEMENTS OF CASH FLOWS

	Years Ended March 31,		
	2013	2012	
OPERATING ACTIVITIES			
Cash receipts from customers	\$ 127,788,823	\$ 128,803,564	
Cash paid for operating expenses	(122,895,191)	(120,171,212)	
Net cash provided by operating activities	4,893,632	8,632,352	
INVESTING ACTIVITIES			
Purchase of short-term investments	(450,011,314)	(330,503,582)	
Proceeds from sales and maturities of short-term investments	455,515,988	323,969,214	
Interest received	98,075	99,305	
Acquisition of property, plant and equipment	(6,338,245)	(3,526,827)	
Net cash used in investing activities	(735,496)	(9,961,890)	
NET INCREASE (DECREASE) IN CASH	4,158,136	(1,329,538)	
CASH AND CASH EQUIVALENTS, Beginning	2,024,594	3,354,132	
CASH AND CASH EQUIVALENTS, Ending	\$ 6,182,730	\$ 2,024,594	
RECONCILIATION OF NET LOSS TO NET CASH PROVIDED			
BY OPERATING ACTIVITIES	<b>A</b> (4.400.400)	Φ (4.404.704)	
NET LOSS	\$ (4,193,483)	\$ (1,424,761)	
Adjustments to reconcile net loss to net cash provided by operating activities:			
Interest income	(98,075)	(99,305)	
Depreciation and amortization	1,257,301	883,363	
Changes in:	, ,	,	
Accounts receivable	(584,333)	(292,885)	
Other assets	(11,726,569)	330,507	
Accounts payable	7,130,302	(86,222)	
Accrued expenses	5,109,994	(186,140)	
Estimated litigation and insurance claims and	4 000 E40	(100 400)	
reserve for emergency repairs  Other postretirement employee benefits obligation	1,892,512 2,918,381	(196,438) 2,759,646	
Unearned revenue	3,187,602	6,944,587	
NET CASH PROVIDED BY OPERATING ACTIVITIES		\$ 8,632,352	

**NOTES TO FINANCIAL STATEMENTS** 

March 31, 2013 and 2012

#### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Reporting Entity**

The New York Convention Center Operating Corporation (the "Corporation") is a public benefit corporation established by the State of New York (the "State") to operate the Jacob K. Javits Convention Center of New York (the "Javits Center" or "Center"). As such, it is included as a component unit enterprise fund in the State's annual financial report. As a component unit of the State, the Javits Center is eligible for, and subject to, appropriation of funds as approved in the State's budget. Operating revenues are principally comprised of amounts derived from event-related support services and space rentals.

The Center was constructed by the New York Convention Center Development Corporation ("CCDC"), another component unit of the State which is jointly owned by the New York State Urban Development Corporation and the Triborough Bridge and Tunnel Authority ("TBTA"), also component units of the State. Construction of the Center was financed with TBTA bonds. Accordingly, the cost of the original construction and financing of the Center are excluded from the accompanying financial statements. The Corporation leases the Center from the State for a nominal amount.

## **Basis of Accounting**

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of Board of Directors designated restrictions. Accordingly, net assets of the Corporation and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets that are not subject to board-imposed stipulations. If the related liabilities exceed the assets on hand, then the "shortfall", by default, is covered by these unrestricted net assets.

<u>Invested in capital assets</u> – Net assets that represent those resources used for board approved capital assets.

<u>Board designated net assets</u> – Net Assets that the Board of Directors approved and designated to be used to fund the Other Postemployment Benefits ("OPEB") liability (see note 7).

The Corporation has adopted the provisions of Governmental Accounting Standards Board ("GASB") Statement No. 34 "Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Government" and Statement No. 37, "Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments: Omnibus". The two statements require that State and Local governments' financial statements include management's discussion and analysis, government wide financial statements, fund financial statements, notes to the financial statements and required supplementary information. The statements also require State and Local governments to report infrastructure assets.

Private sector standards of accounting and financial reporting issued prior to December 1, 1989, are generally followed to the extent they do not conflict or contradict guidance of the GASB. Governments also have the option of following subsequent private sector guidance for their business type activities and enterprise funds. The Corporation has elected to not follow subsequent private sector guidance.

**NOTES TO FINANCIAL STATEMENTS** 

March 31, 2013 and 2012

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Cash and Cash Equivalents**

Cash and cash equivalents include investments in highly liquid financial instruments with original maturities of three months or less. Cash is maintained in Federal Deposit Insurance Corporation ("FDIC") insured accounts at credit qualified financial institutions. At times, such amounts may exceed the FDIC insurance limits. All deposits are collateralized with U.S. Government guaranteed securities up to \$8.6 million. The collateral is maintained by JP Morgan Chase Bank for the benefit of the State of New York Commissioner of Tax & Finance AFA New York Convention Center Operating Corporation.

#### **Short-Term Investments**

As of March 31, 2013 and 2012, the Corporation's short-term investments consist primarily of U.S. Treasury bills, repurchase agreements and Zero principal separate trading of registered interest and principal securities ("STRIPS"). These investments are specifically identified and held in segregated accounts at depository institutions in the name of the New York State Department of Taxation and Finance. Short-term investments are carried at amortized cost, which approximates fair market value, plus accrued interest receivable.

New York State's statutes and guidelines authorize the Corporation to invest in obligations of the U.S. Government and its agencies, certificates of deposit, repurchase agreements, STRIPS and obligations of the State of New York.

## Recognition of Revenue and Reserve for Doubtful Accounts

Amounts received for space rentals and event-related services in advance of the scheduled event are reported as deferred revenue. Such amounts are recognized as revenue in the accounting period in which the event ends. Similarly, costs incurred which are directly attributable to an event (primarily labor) are initially recorded as other assets and either expensed or billed to customers at the events conclusion.

Revenue from advertising is deferred and recognized on a straight-line basis over the term of the advertising agreement.

The allowance for possible credit losses provides for risks of losses inherent in the credit extension process. The Corporation maintains this allowance on a specific and general basis at levels considered adequate to meet present and future losses of receivables on other show costs. Accordingly, these estimates could change in the near term.

#### **Property, Plant and Equipment**

Property, plant and equipment are recorded at cost, and include equipment acquired and financed under leases. Depreciation and amortization are recorded using the straight-line method over the estimated useful lives of the respective assets ranging from 3 to 15 years.

NOTES TO FINANCIAL STATEMENTS

March 31, 2013 and 2012

### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Other Postemployment Benefits (OPEB)

The Corporation provides health care benefits for certain of its qualifying retirees. The Corporation's annual OPEB expense is calculated based on the annual required contribution ("ARC"), an amount actuarially determined in accordance with generally accepted accounting principles. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities over a period of thirty years.

### **Use of Estimates in the Preparation of Financial Statements**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. On an ongoing basis, management evaluates its estimates and judgments, including those related to revenue recognition, and other long-lived assets, allowance for doubtful accounts, and accrued expenses. Making these estimates requires management to exercise significant judgment. Accordingly, actual results could differ from those estimates.

#### NOTE 2 — EXPANSION PROJECT AND DUE FROM AFFILIATE

In December 1999, the United States Trust Company of New York ("USTC") sold \$53,500,000 principal amount of Certificates of Participation (the "1999 Certificates"). The 1999 Certificates were sold to provide funds to make a loan to the Corporation, pursuant to a loan agreement dated as of December 31, 1999, between the Corporation and USTC to be used to pay a portion of the purchase price for the acquisition of a parcel of property and the building and improvements thereon (the "Yale Building"), for the purpose of the future expansion of the Convention Center.

In August 2006, the Corporation entered into an agreement to sell the Yale Building to CCDC, a related party. The agreement provided that CCDC defeased the 2003 Certificates in the amount of \$66,200,000. In addition to the defeasance amount, CCDC has agreed to make an additional \$15,000,000 payment to the Corporation upon the sale or lease of certain property (as defined in the Purchase and Sale Agreement). The Corporation has further agreed to provide additional funding for certain future capital improvements to the Javits Center and its related expansion and has reserved this amount in prior years.

The Corporation had previously funded capital expenditures, principally related to a prior expansion project of the Javits Center, on behalf of CCDC amounting to \$3,392,071. These amounts have been recorded as a receivable from CCDC and management has also recorded an offsetting reserve of \$3,392,071 due to the uncertainty regarding its collectability.

CCDC is currently undertaking a new expansion project at the Javits Center. During the current expansion project the Corporation has incurred certain expenses on behalf of CCDC for which it will be reimbursed.

NOTES TO FINANCIAL STATEMENTS

March 31, 2013 and 2012

## NOTE 3 — OTHER ASSETS

Other assets consist of the following:

		March 31,			
	_	2013 2			
Deferred show costs Prepaid other	\$	12,338,082 76,689	\$	576,488 111,714	
	\$	12,414,771	\$	688,202	

## **NOTE 4 — PROPERTY, PLANT AND EQUIPMENT**

The property, plant and equipment activities for the years ended March 31, 2013 and 2012 are summarized as follows:

	Beginning			Ending
March 31, 2013	Balance	Additions	Transfers	Balance
Depreciable assets				
Furniture, fixtures and equipment	\$5,033,422	\$ 159,662	\$3,760,737	\$ 8,953,821
Video display equipment	1,073,319	-	-	1,073,319
Telephone equipment	1,785,356	-	-	1,785,356
Other equipment	1,844,672	-	-	1,844,672
Improvements to Center	18,940,084	974,635	-	19,914,719
Construction in progress	2,487,224	5,203,948	(3,760,737)	3,930,436
Total depreciable assets	31,164,077	6,338,245		37,502,323
Accumulated depreciation				
Furniture, fixtures and				
equipment	2,816,052	761,064	-	3,577,116
Video display equipment	993,309	22,860	-	1,016,169
Telephone equipment	1,746,922	11,825	-	1,758,747
Other equipment	1,124,347	99,356	-	1,223,703
Improvements to Center	17,028,448	362,196		17,390,645
Total accumulated depreciation	23,709,078	1,257,301		24,966,380
Total property, plant and equipment, net	\$7,454,999	\$5,080,944	\$ -	\$ 12,535,943

NOTES TO FINANCIAL STATEMENTS

March 31, 2013 and 2012

## NOTE 4 — PROPERTY, PLANT AND EQUIPMENT (Continued)

	Beginning			Ending
March 31, 2012	Balance	Additions	Transfers	Balance
Depreciable assets				
Furniture, fixtures and equipment	\$ 4,413,890	\$ 225,747	\$ 393,785	\$ 5,033,422
Video display equipment	981,879	91,440	-	1,073,319
Telephone equipment	1,785,356	-	-	1,785,356
Other equipment	1,844,672	-	-	1,844,672
Improvements to Center	17,984,702	583,909	371,473	18,940,084
Construction in progress	626,751	2,625,731	(765,258)	2,487,224
Total depreciable assets	27,637,250	3,526,827		31,164,077
Accumulated depreciation				
Furniture, fixtures and				
equipment	2,307,619	508,433	-	2,816,052
Video display equipment	981,879	11,430	-	993,309
Telephone equipment	1,735,097	11,825	-	1,746,922
Other equipment	1,024,992	99,355	-	1,124,347
Improvements to Center	16,776,128	252,320		17,028,448
Total accumulated depreciation	22,825,715	883,363		23,709,078
Total property, plant and equipment, net	\$ 4,811,535	\$ 2,643,464	\$ -	\$ 7,454,999

## **NOTE 5 — UNEARNED REVENUE**

Unearned revenue consisted of the following:

	March 31,			
		2013		2012
Event-related services Space rentals Advertising Long-term contracts	\$	12,658,293 6,740,874 9,286	\$	9,297,049 6,902,553 12,399 8,850
Long term contracto	<u>\$</u>	19,408,453	\$	16,220,851

NOTES TO FINANCIAL STATEMENTS

March 31, 2013 and 2012

#### NOTE 6 — RETIREMENT PLANS

The Corporation participates in the New York State and Local Employees' Retirement System (the "System") which is a cost sharing multiple public employer system offering a wide range of plans and benefits which are related to years of service and final average salary, and provide for death and disability benefits and for optional methods of benefit payments. All benefits generally vest after ten years of credited service. Obligations of participating employers and employees to contribute, and benefits payable to employees are governed by the New York State Retirement and Social Security Law. The law provides that all participating employers in the System are jointly and severally liable for any unfunded actuarially-determined amounts.

The retirement system issues a publicly available financial report that includes financial statements and supplementary information. The report may be obtained by writing to:

New York State and Local Employees' Retirement System 110 State Street Albany, New York 12244

The Corporation is billed annually for contributions. Employer contributions are actuarially determined.

Generally, all non-union employees, except certain full time, part-time and temporary employees, participate in the System. Employees are required to contribute between 3% and 6% of their salary based on the date the member joined the System. Those who joined the system before July 1976 or have completed their 10 years are noncontributory. Those who joined after July 1976 make contributions until they have contributed for 10 years. Newer members are required to contribute for their entire career. Employee contributions are deducted from employees' compensation for remittance to the System.

The Corporation's related compensation, contribution, and percentage of compensation contributed were as follows:

	 For the Years Ended March 31,				
	 2013		2012	2011	
Related compensation	\$ 14,252,494	\$	14,750,026	\$ 15,248,162	
Contribution	2,471,405		2,400,999	1,977,387	
Percentage of compensation	17%		16%	13%	

The employer contributions are equal to 100 percent of the required contribution under the system. Additionally, pension contributions for the years ended March 31, 2013 and 2012 for multi-employer union employees not covered under the System totaled approximately \$12,199,756 and \$10,279,657, respectively.

## NEW YORK CONVENTION CENTER OPERATING CORPORATION NOTES TO FINANCIAL STATEMENTS

March 31, 2013 and 2012

#### NOTE 7 — OTHER POSTRETIREMENT EMPLOYEE BENFITS OBLIGATION

The Corporation provides health care benefits for certain of its qualifying retirees. The Corporation follows GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions. This statement establishes standards for the recognition, measurement and presentation of other postemployment benefits (healthcare benefits) expenses and related liabilities and note disclosures.

## Plan Description

As a participating employer of New York State Health Insurance Program ("NYSHIP"), the Corporation provides healthcare benefits for retirees and other former employees under the plan provisions of NYSHIP. Eligibility, under NYSHIP, for retiree healthcare benefits require that (i) the employee must have at least 10 years of State service with the Corporation or at least 10 years of combined service with participating employers or agencies of New York State, (ii) the employee must qualify for retirement as a member of a retirement system administered by New York State and (iii) the employee must be enrolled in NYSHIP as an enrollee or dependent when they retire. The plan does not currently issue a standalone financial report since there are no assets legally segregated for the sole purpose of paying benefits under the plan.

## **Funding Policy**

The Corporation elected at March 31, 2008 to record the full OPEB liability and corresponding expense in the year of adoption of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities. The ARC adjustment represents the discounted present value of the balance of the net OPEB obligation at the beginning of the year. The Corporation contributed approximately \$239,000 and \$197,000 for current premiums for March 31, 2013 and 2012, respectively.

NOTES TO FINANCIAL STATEMENTS

March 31, 2013 and 2012

## NOTE 7 — OTHER POSTRETIREMENT EMPLOYEE BENFITS OBLIGATION (Continued)

## Annual OPEB Cost and Net OPEB Obligation

The Corporation's AOC and OPEB obligation for the fiscal years ended March 31, 2013 and 2012 are composed of the following (as calculated by an external actuary):

		2013		2012
OPEB obligation, beginning of the year	\$	25,526,311	\$	22,766,665
Annual OPEB cost (AOC)				
Annual required contribution (ARC)				
Normal cost		1,954,683		1,861,603
Amortization of unfunded actuarial accrued liability		07.050.440		05 004 500
over one year Interest at 4.155%		27,950,412 1,140,074		25,291,529 1,035,447
	_		_	
ARC		31,045,169		28,188,579
ARC Adjustment		(28,864,317)		(26,103,923)
Interest on net OPEB obligation		976,081		871,964
Other Post Employment Benefit Expense		3,156,933	·	2,956,620
AOC		28,683,244		25,723,285
Less: Corporation payments for retired employees' health				
care benefits		238,552	_	196,974
Net OPEB obligation, end of year		28,444,692		25,526,311
Less: Current portion of net OPEB obligation		341,851		278,912
OPEB obligation, non-current	<u>\$</u>	28,102,841	<u>\$</u>	25,247,399

**NOTES TO FINANCIAL STATEMENTS** 

March 31, 2013 and 2012

### NOTE 7 — OTHER POSTRETIREMENT EMPLOYEE BENFITS OBLIGATION (Continued)

#### Trend Information

Three-year trend information is presented as follows:

	Beginning	Annual		Actual		
Years	OPEB	OPEB	Ε	mployer	Percentage	Net OPEB
Ended	Obligation	Cost	Co	ntribution	Contributed	Obligation
March 31, 2013	\$ 25,526,311	\$ 3,156,933	\$	238,552	7.56%	\$ 28,444,692
March 31, 2012	\$ 22,766,665	\$ 2,956,620	\$	196,974	6.66%	\$ 25,526,311
March 31, 2011	\$ 20,478,789	\$ 2,469,331	\$	181,455	7.35%	\$ 22,766,665

## **Funding Status and Funding Progress**

For the years ended March 31, 2013 and 2012 the Corporation satisfies current obligations on a pay-as-you-go basis.

The Board of Directors has designated \$28,444,692 of investments to be used to fund the OPEB liability. The Corporation is currently investigating measures to establish a trust to allow for the funding of the obligation. The \$28,444,692 is recorded as board designated on the Statement of Net Assets.

## **Actuarial Methods and Assumptions**

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the ARC are subject to periodic revision as actual results are compared with past expectations and new estimates are made about the future. Projections of benefits for financial reporting purposes are based on the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and employees to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities, consistent with the long-term perspective of the calculations.

The unit credit actuarial cost method was used in the April 1, 2011 actuarial valuations, the basis for the ARC calculations for the fiscal year end March 31, 2013 and 2012. The actuarial assumptions include an annual healthcare cost trend rate of 10% initially, reduced by decrements to an ultimate healthcare cost trend rate of 5% after five years. Both rates include a 3% inflation assumption.

## NEW YORK CONVENTION CENTER OPERATING CORPORATION NOTES TO FINANCIAL STATEMENTS

March 31, 2013 and 2012

#### NOTE 8 — ESTIMATED LITIGATION AND INSURANCE CLAIMS

There are various litigation proceedings in which the Corporation is involved, including arbitration proceedings with Unions which currently or formerly represented Corporation employees, Equal Employment Opportunity Commission ("EEOC") complaints, personal injury and property damage claims, as well as contractual claims. Generally, these develop in the normal course of business.

While the ultimate outcome of these matters cannot presently be determined, estimated liabilities for litigation and insurance claims are provided in the financial statements when management believes a settlement is probable and the amount can be reasonably estimated.

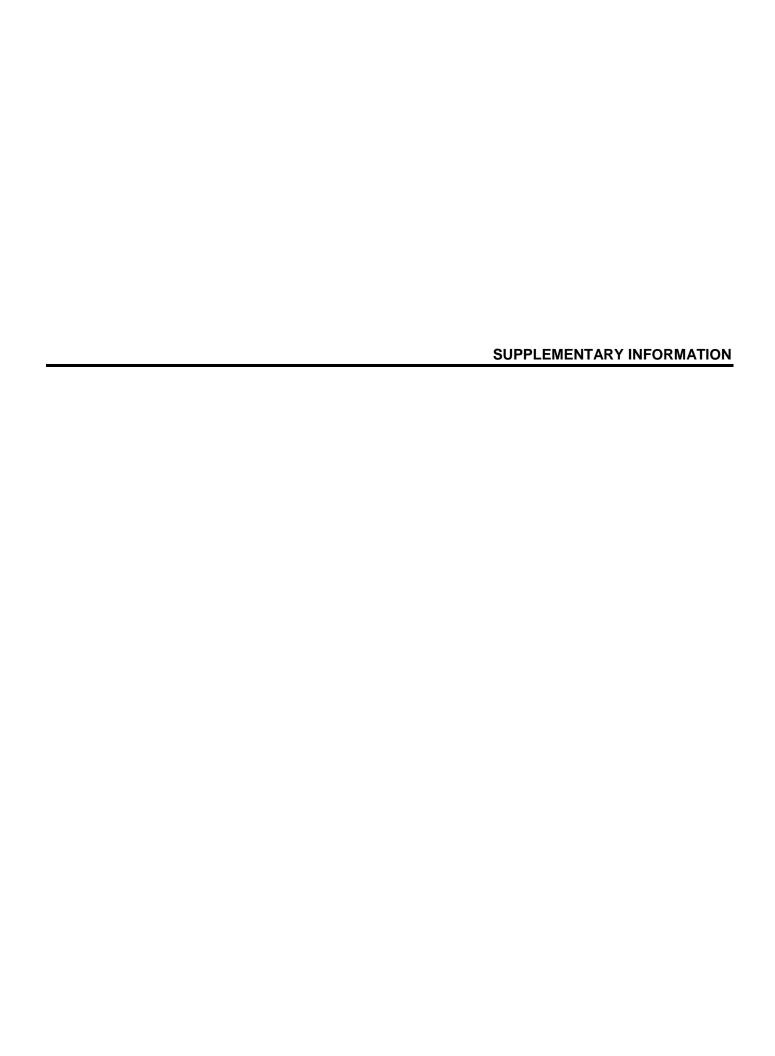
Management believes the ultimate amounts which may be required to settle such litigation in excess of insurance coverage carried by the Corporation will not have a material effect on its financial condition, beyond that which has been provided for in the financial statements.

#### NOTE 9 — OTHER COMMITMENTS AND CONTINGENCIES

The Corporation has contracted with a food vendor to provide all food and beverage services at the Center through 2016, with an option for one five-year extension. Under the agreement, the Corporation earns a percentage on food and beverage sales computed at specified rates.

At March 31, 2013, the Corporation's management proposed a Capital Plan and Repair and Maintenance Expenditure Plan amounting to approximately \$41,080,000 and \$8,455,480, respectively, to be made under the five year budget for the Javits Center. The proposed plans are intended to allow the Center to continue to operate effectively while bringing the building up to peak maintenance condition. It is the intention of the Corporation that both CCDC and it pay for and record their respective capital outlays in their separate financial statements.

Future operations of the Corporation may require additional financing by the State to the extent that operating and capital expenditures exceed revenues from operations. For fiscal 2013 operations, no appropriations were made by the State Legislature.





INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors

New York Convention Center Operating Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of New York Convention Center Operating Corporation (the "Corporation"), as of and for the year ended March 31, 2013, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements, and have issued our report thereon dated June 26, 2013.

## **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the Corporation in a separate letter dated June 26, 2013.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

UHY LLP

New York, New York June 26, 2013